

Highest German Security Standards for the Middle East: AGT attracts large attention from regional businesses at the Safety & Security Exhibition 2005 in Abu Dhabi

Abu Dhabi, 17th November 2005; Advanced German Technology (AGT), the leading turn-key security solution provider in the Middle East reunites those seeking each other for a long time: German high-quality manufacturers of physical security and Middle Eastern businesses in search for first-class solutions.

Taking place for only the second time, the Security & Safety Exhibition and Conference – Middle East 2005 in Abu Dhabi witnesses not only an impressive rise in visitor numbers but also in exhibitors coming from all over the world – AGT being among them.

“In the dense and competitive market of security technology, only those who offer the best and most sustainable solutions can satisfy the increasing need for security and safety equipment in the region”, says Mr. Anas Chbib, Managing Director of AGT, during an interview at Security & Safety 2005 in Abu Dhabi.

Advanced German Technology (AGT) which has always followed this strategy brought together some of its best German partners for physical security at Security & Safety 2005, including global players such as Tescon and Datasec.

Tescon, a company from Salzgitter in Germany is the leading manufacturer when it comes to road block systems, tyre-killers, barriers, gates, bollards, turnstiles, metal detectors, and armored vehicles. Tescon’s references for 2005 speak for themselves: The Ministry of Defense in Russia and Egypt, HSBC Banks in India, the Royal Palaces

in Great Britain, and the Presidential Residence in Tashkent (Uzbekistan). These are only a few of the many addresses enjoying Tescon's reassuring presence.

Datasec on the other hand is a German specialist for access control of a different kind providing the latest in contactless ID access control, biometric systems (fingerprint and iris recognition), smart management systems for keys and valuables, and digital video systems (car-plate surveillance systems). The German Parliament and Ministry of the Interior, various embassies and airports in Europe, the National Bank of Poland, a couple of German banks and police stations, as well as numerous German hospitals and universities belong to Datasec's endless list of references.

However, this is only a fraction of what AGT has to offer since network forensic, IP monitoring, ABC explosive detection systems, and high secured server rooms can also be counted within AGT's portfolio of physical security.

What makes AGT so special in the overcrowded market of security technology is quite simple: AGT enables what many businesses in the region seek, namely turn-key solutions based on state-of-the-art technology from Germany. "Since competition in the market for security technology has become so fierce, most businesses find it difficult to detect the right partner for their security needs. The search for the best security technology thus becomes a hassle, especially since most companies are looking for a whole package of security equipment ranging from IT-security to the protection of buildings, factories and properties", adds to Mr. Chbib.

That is why AGT has become so successful in the region. As a leading system integrator in the security technology market, AGT and its partners offer one-stop solutions in all security related projects. Mr. Chbib indicates that "one-stop solutions are mostly appreciated by those companies which would rather deal with one business partner than with many concerning such a delicate issue like security."

As a result, AGT experiences a great feedback at Security & Safety 2005, especially from part of decision makers coming from regional ministries and banks where highest security standards are a must.

About AGT

Advanced German Technology (AGT), the leading turn-key security solution provider in the Middle East offers an extensive assortment of security products and services in the field of IT-security, physical security, telecommunication security, and e-government tools. The custom-tailored solutions which can be found in all kinds of European and German businesses such as banks, ministries, or telecommunication providers range from firewalls, antivirus software, data & network encryption, and high-availability VPN's to biometric authentication systems, surveillance and detection services, site control devices to cryptographic techniques, encrypted mobile phones, and border control devices. This range is accompanied by a professional full-service along the process chain. Backed by a strong infrastructure from its German headquarter as well as its network of partner companies in Europe, especially in Germany, AGT guarantees the best state-of-the-art technologies considering security technology. AGT further has branches in Dubai, Manama, Riyadh, Cairo and Damascus.

For further information about AGT, its partners and the activities in the Middle East, feel free to contact anytime:

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